

ASX Announcement  
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### Wellard AGM chairman's address

Wellard Ltd (Wellard, ASX:WLD) provides the following Chairman's address to be presented the Company's Annual General Meeting today.

It is to be read in conjunction with the notes on the presentation also lodged on the ASX announcements platform.

#### **AGM address – Wellard Executive Chairman John Klepec**

I would like to welcome shareholders to the 2020 Wellard AGM, my third as Executive Chairman of the Company.

As with last year, I will provide a short Chairman's address before providing more detailed information about the operations and finances of the Company in my executive capacity, alongside the Company's Chief Financial Officer Paolo Triglia.

For the investors reading this speech on the ASX platform, the notes provided under each slide in the accompanying presentation provide additional information or commentary on the information presented on the slide.

I do however want to start the meeting by remembering the officers and crew who lost their lives on-board the livestock vessel Gulf Livestock 1 on 2 September 2020.

While we are all vigorous competitors in the livestock industry, the loss of the crew, the cattle and the vessel affected everyone in the industry and our hearts go out to the families and friends of those who lost their lives in the Sea of Japan on that fateful day.

That event only strengthened our resolve that safety of the crew, livestock and vessel must be our first, second and third priorities.

Moving to the purpose of today's AGM, I would start by saying that Wellard was incredibly pleased to record its maiden profit since listing on the ASX.... but we acknowledge that the profit was modest and that there is more work to do.

Management priorities in FY2020 were to:

1. Repair the Company's balance sheet
2. Grow our earnings

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3. Ensure the company's operations were efficient as possible; and
  4. Manage the impacts of COVID-19 on our business and operations.

I will provide more information on each of these in my presentation, as well as on our FY2021:

1. Outlook; and
2. Management priorities, being to:
  - a. manage the business to achieve an acceptable return on assets, and
  - b. plan for future growth

I will now move to the presentation.

[See notes on presentation]

### Conclusion

In closing I would like to thank our shareholders for their continued support of the Company.

There are both opportunities and challenges ahead for Wellard. We are however in the fortunate position that Wellard's vessels are the ships of choice when exporters and importers need medium or large livestock carriers, our balance sheet is robust, and our cash position is strong.

Wellard's hard-working team has demonstrated incredible dedication and resilience over the past 12 months to get the Company to its present position and it's important to acknowledge their efforts. Our customers have also played an important part in the Wellard turnaround and I thank them for their continued loyalty as we look forward to FY2021.

And I would like to thank the board. In an ongoing challenging environment, each member is fully committed to turning around Wellard's fortunes so that we emerge as a more financially sustainable company.

And finally, it is important to note that this will be the final year that the Wellard accounts are reported in Australian dollars.

Wellard's charter contracts, fuel purchases, the majority of crew wages, insurance and finance are all transacted in US Dollars, which is then converted to Australian Dollars ("AUD") at the prevailing exchange rate to enable financial reports to be released in AUD.

So that investors can make a better evaluation of the underlying business and financial results without the noise created by fluctuating exchange rates, the Board has determined to change the Group's presentation currency of its financial information from the Australian Dollar to the United States Dollar with effect from 1 July 2020.

*This ASX release was approved by the Wellard Executive Chairman John Klepec.*

### For further information:

#### Investors

Executive Chairman, John Klepec  
Phone: + 61 8 9432 2800

#### Media

FTI Consulting, Cameron Morse  
Phone: + 61 8 9485 8888  
Mobile: +61 (0) 433 886 871